

**MUTTON EXPORT PROJECT**

**Company overview**

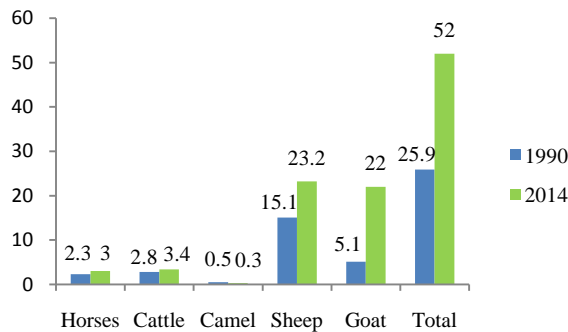
Polycom LLC has established in 1998, employed total of 160 workers. Business sectors including:

- Milk, dairy products, bread and pastry production
- Tourist camp
- retailer of packaging product
- security service

Polycom LLC exports annually 400 tons of beef and meat products to Russia preparing from Khovd, Govi-Altai, Bayankhongor, Khuvsgul, Bulgan, Khentii, Sukhbaatar and Dornod provinces.

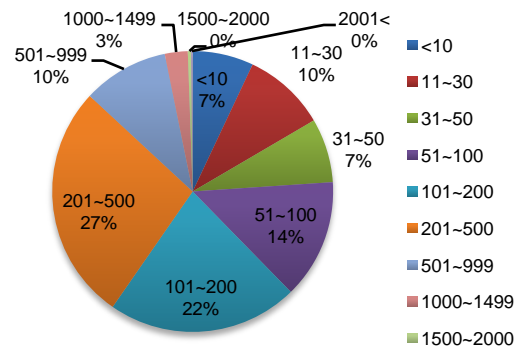
**Sector and Industry overview**

**Total livestock/million/**



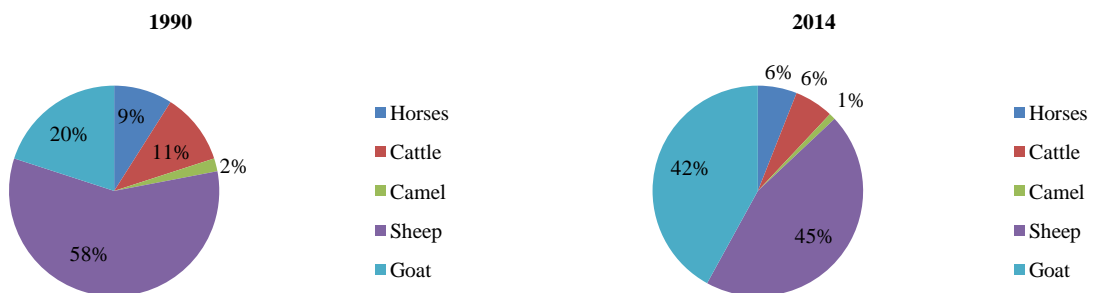
Since 1990, total livestock have increased 2 times, goats increased 4 times, sheep increased by 50%, cattle increased by 21.4%, horses increased by 30%, camels decreased by 40%

**Households who have livestock**



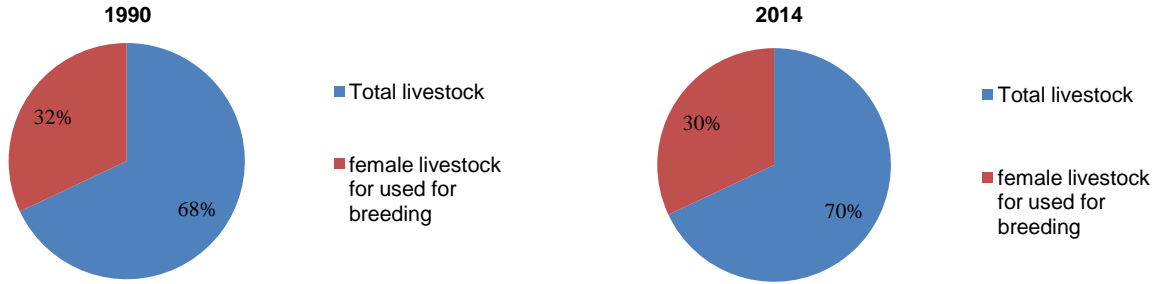
There are 212.8 thousand households which has livestock. 13.1% of those own more than 501 livestock, 49.3% of those have 101-500 livestock, 37.6% of those have less than 100 livestock

**Structure of Total livestock**



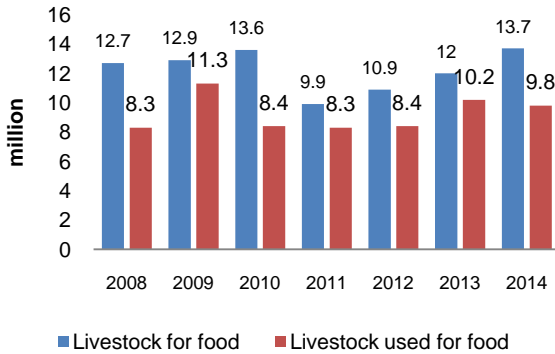
Since 1990, large cattle in total livestock decreased from 23% to 13%, goat in total livestock increased from 20% to 42%, sheep decreased from 58% to 45%

**Percentage of female livestock used for breeding in Total livestock**

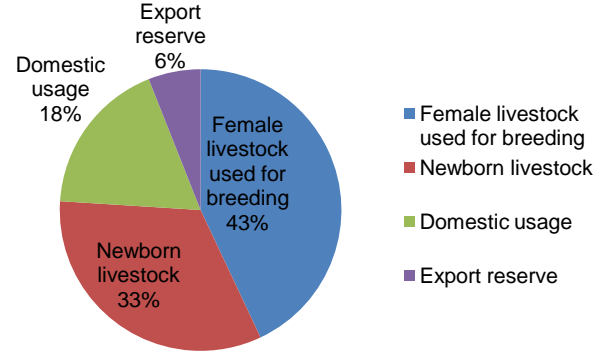


30% of total livestock is female livestock used for breeding and the percentage was 32% in 1990. For countries, livestock industry developed well, the percentage is more than 80%

**Number of livestock for food and used for food**



**Domestic need and export capacity**

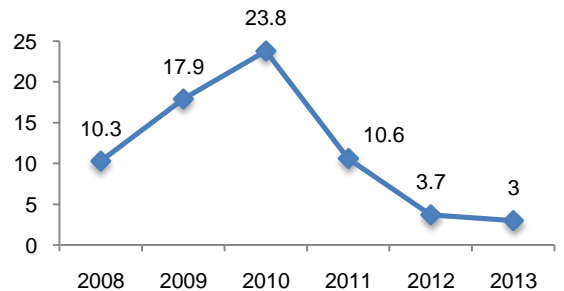


For Mongolia, it is possible to export 3.9 million livestock meat per year

**MUTTON PROCESS, PRODUCTION, EXPORT**

- In 2013, 10.2 million livestock used for food
- Prepared 238.2 thousand ton meat
- Prefabricate 22.1 thousand meat
- Exported 3000 ton meat.

**Exported meat /thou.ton/**



**Project introduction**

Project implementer	Polycom LLC
Location	Mongolia, 21 provinces, 336 soums
Production	Mutton export
Capacity	9.7 million livestock mutton export annually
Technology	N/A
Total workers	N/A
Local workers	N/A
Target market	China, Iran, Saudi Arabia
Female livestock for breeding	10,8 million ewes
Strategy supporter	Government of Mongolia
	8 percent of 285.0 thousands herder households breed at least 500 female sheep.
	Annual income of herder household will be increased by 3 times.
	Meat export capacity of 780 billion MNT.

**Financial snapshot**

<b>Investment</b>	<b>/million US\$ /</b>
Mutton processing factory	40
Herder supporting program /1 million female livestock/	40
Livestock feeding facility, laboratory, training, logistics etc.	25
<b>TOTAL INVESTMENT</b>	<b>105</b>

<b>Indicators</b>	<b>Total</b>
Export volume /ton/	241 920
Export price /US\$/ton/	3501
<b>Total export</b>	<b>847 000 000</b>
1 kgmeat price /US\$ /	3,5

**Management team**

N/A

**Project team**

N/A

**Contact Address**

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